

Dealer Partner Programs



Hikvision offers innovative video surveillance solutions for projects of every size: single camera to enterprise and everything in between.

Because our dealers' businesses come in all sizes, the Hikvision Dealer Partner Program is tailored to suit your individual needs. We have built a multi-tiered program of Silver, Gold, Platinum, and Diamond levels. Each level builds upon itself, adding more and more benefits that you can take advantage of as a Hikvision Dealer Partner (HDP). Deeper discounts through distribution partners, extended warranties, priority technical support, and co-marketing are just a few examples of what you enjoy as an HDP. We invite you to contact your Regional Sales Manager, Inside Sales Representative, or Distribution Partner for more information.

JOIN TODAY Contact your Regional Sales Manager for details about becoming an exclusive Hikvision Dealer Partner.

	SILVER	GOLD	PLATINUM	DIAMOND
MARKETING				
Partner Co-Marketing	✓	✓	✓	✓
Welcome Kit Packages and Plaques	✓	✓	✓	✓
COLLABORATION				
Local or National Account Planning Sessions		✓	✓	✓
PRODUCT KNOWLEDGE				
Introductory Product Training	✓	✓	✓	✓
Technical Roadmap Collaboration Sessions	✓	✓	✓	✓
Discounted Product Certification Training	✓	✓	✓	
Free Product Certification Training				✓
PREFERRED PRICING				
Exclusive Project Registration Program	✓	✓	✓	✓
Discounted Demo Equipment	✓	✓	✓	✓
2 Free Demo Equipment Kits				✓
Pricing Discounts Through Hikvision Authorized Distribution Partners		✓	✓	✓
Growth Incentive Program				✓
TECHNICAL SUPPORT				
Extended Warranty at NO COST		✓	✓	✓
Priority Assistance Technical Support			✓	✓